

How to Use Swiftpage for Microsoft Outlook

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Basics of the Swiftpage for Microsoft Outlook Integration

The Swiftpage for Microsoft Outlook integration allows you to perform the following important marketing and sales functions:

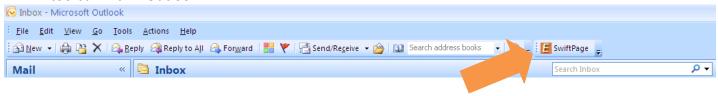
- 1. **Email Marketing:** Swiftpage for Microsoft Outlook gives you the tools to create beautiful email templates, send directly from your database to your leads, contacts and groups, and track who opened and clicked your messages. You can Send Now or Schedule Send.
- 2. **Email Tracking:** When you send your email blast with Swiftpage you can track who opened, clicked, bounced, suppressed and more. You can also view graphical and detailed data about your send, and export your send reports to others for further analysis.
- 3. **Surveys and Web Forms:** With Swiftpage's survey tool, you can gather valuable new contacts or become more informed about your contacts with Swiftpage General Surveys. Set up an **Autoresponder** email to automatically be sent to your respondents when they complete your surveys.
- 4. **Call List:** After you send an email blast to your contacts, your recipients open and click on the email message. Meanwhile Swiftpage creates a ranked list of the most interested contacts based on those interactions. You can then filter and assign Call Lists to other members of your team to follow up.

How to Install Swiftpage for Microsoft Outlook and Set Up Your Account

Follow these instructions to install Swiftpage for Microsoft Outlook and set up a new or existing Swiftpage account.

To install Swiftpage for Microsoft Outlook:

- 1. Make sure Microsoft Outlook is completely closed.
- 2. Go to the Swiftpage web site (www.swiftpage.com) and click on "Try Swiftpage Free." Then click on Swiftpage for Microsoft Outlook.
- 3. Click on the Download now button and run the installation file.
- 4. Once the installation is complete, reopen Microsoft Outlook. You should now see Swiftpage on the toolbar within Outlook.

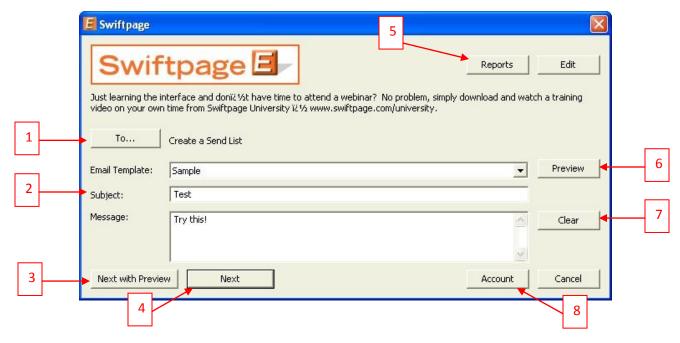


To set up your account for Swiftpage for Microsoft Outlook:

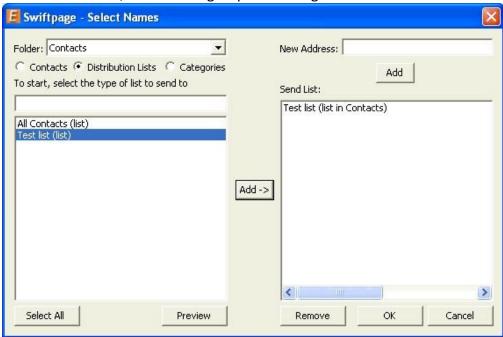
- 1. The first time you click on the E, you will be prompted to either sign in with existing account details or create a new account. If you have a Swiftpage account already, sign in using those credentials. If not, enter the account details requested. **Note:** you can pick anything you want for your Swiftpage account name and user ID, but those names cannot include spaces or special characters. **Tip:** many people use a company name as the account name and the user's first name as the user ID.
- 2. That's it! Your account is set up and you can begin using Swiftpage for Microsoft Outlook. **Note:** if you are not prompted to set up an account when you first click on the Swiftpage icon in Outlook, you can set up an account through our web site: http://www.swiftpage1.com/SpeBuildAccountV7.aspx

The Swiftpage Window in Swiftpage for Microsoft Outlook

When you click on the Swiftpage icon in Microsoft Outlook, you will see the window below. This section explains the functions of this main Swiftpage for Outlook screen.



1. To...: the To... button takes you to a screen where you can select the Outlook contacts to whom you wish to send your email blast. When you click on To... button, you will be given the option of selecting from your Outlook contacts, distribution groups and categories.

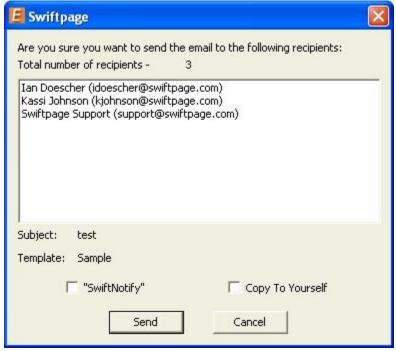


2. Email Template, Subject and Message: respectively, these fields allow you to choose the email template you wish to send, enter a subject line and enter a personal message (for templates that contain a Personal Message mail merge field).

3. Next with Preview: the Next with Preview button takes you to an online confirmation screen where you can see your template to verify your subject line and the number of contacts to whom you are sending. If you have a Pro or Team level account, you can also perform a scheduled send by using the Next with Preview option. (See the Scheduled Send section below.)



4. Conversely, the Next button takes you to a shorter confirmation screen that does not allow you to see your template or perform a scheduled send. The Next button is generally used for smaller sends, while the Next with Preview button is used for large email blasts.



- 5. Reports and Edit buttons: the Reports button takes you to your online reports, where you can view the results of your Swiftpage email blasts. The Edit button launches the Swiftpage online editor, where you can edit your Swiftpage templates.
- 6. Preview: click this button to Preview the template selected in the Template dropdown menu.
- 7. Clear: this button clears any text in the Message box.
- 8. Account: click this button to see your account details or log into another Swiftpage account or user ID.

Customize Content Template Template Editor

Using the Swiftpage Online Editor

When you first enter the Swiftpage online editor, you will see three tabs on the left-hand side of the screen: Template Library, Content Editor and Customize Template. **Note:** if you are using Swiftpage's beta editor, you may only see two tabs, Content Editor and Customize Template. The Template Library functions are handled by the Template Manager in the beta editor. (I don't think we should mention the Beta in this document)

Generally speaking, you will use the Template Library to manage your template as a document—saving it, renaming it, deleting it and so on. You will primarily use the Content Editor tab when editing your template's images and text. Finally, the Customize Template tab is primarily used for the structuring your template, including column widths, background colors, adding windows and so on. The following sections explain the functions of each of these three tabs.

Template Library Functions

When you click on the Template Library tab, you will be presented with the buttons shown and described below. **Tip:** to start creating a Swiftpage template, click on the Read Only Library button (see #4, below).

- My Swiftpage Template Library Help Show Current Template Read Only Library Save As Read Only Delete From Read Only Active Library Save Save As Rename Delete Restore **Publish Template** Distribute Template Export Template Import a Template
- 1. My Swiftpage: takes you back to the My Swiftpage portal, where you can access Surveys, Reports and more.
 - 2. Help: accesses Swiftpage online help.
- 3. Show Current Template: displays the most current version of your Swiftpage template. Swiftpage only allows one template to be open at a time, so the "current template" is always the one that is open.
- 4. Read Only Library: this button accesses the Swiftpage Read Only Library. The Read Only Library consists of templates created by Swiftpage that cannot (in their read-only state) be modified. However, they can each be copied as an Active template so that you can modify them. Begin by visiting Swiftpage's online template gallery to find a template you want to work with. Then, enter the Swiftpage online editor, click on the Template Library tab and click on the Read Only Library button. Choose the template you want from the list of templates and then click Submit. Next, click on Show Current Template. Finally, click on the Content Editor tab and click on the Make Editable Copy button. You will be asked to give the template a new name. Type in the name and click Submit, then click on Show Current Template. Now you have a completely editable copy of the template. This editable version will be saved under your Active Library.
- 5. Save As Read Only: this function is used to save your Active Templates as readonly, so they cannot be modified. You will need to save templates as Read Only if you are planning to send them using the Send As function (available with the Swiftpage Team service level). Once you save a template as Read Only, a copy of the template is saved in the Read Only library.

- 6. Delete from Read Only: use this button to delete a template from the Read Only Library. **Note:** you cannot delete Swiftpage's prepopulated (global?) templates (with a zzz prefix) from the Read Only library. You may only delete Read Only templates you have created.
- 7. Active Library: this button accesses your Active Library, which consists of fully editable templates that you have copied from the Read Only Library. Use this button to switch between templates.
- 8. Save: this button saves your template. Normally, Swiftpage will save your template as you go, but clicking this button before you exit Swiftpage guarantees that your work is saved.
- 9. Save As: click this button to make a copy of the current template under a new name. If you like the design of one of your templates and want to edit the text—but want to keep the original template as well—use the Save As button to make an exact copy of the template for editing.
- 10. Rename: use this button to rename the current active template.
- 11. Delete: this button will give you the option to delete a template from your active library.
- 12. Restore: when you click this button, you restore the template to the last time it was saved. The point of the last save may be the last time you clicked the Save button on the Template Library tab, or it may be the last time Swiftpage automatically saved the template (I'm not sure that is correct... I though it was to the last formal save). In some cases, using the Restore button can help you recover lost information. In other cases, if you have done more work since the template was last saved, you may lose work by clicking Restore. The Restore button is, generally, therefore only used in the case of broken templates (i.e. templates in which code or other programming has caused the template to not function or appear incorrectly).
- 13. Publish Template: the Publish Template function is used to send a template from one Swiftpage user to another within the same Swiftpage account. Click this button and you will be presented with a list of users on your account. Highlight the user you want to send the template to—or hold down the control key to highlight several—and then click Submit. The template will then be published to the other user(s)'s Read Only Library.
- 14. Distribute Template: the Distribute Template function is used to send a template from one Swiftpage account to a user in a separate Swiftpage account. To use this function, you must first set up your distribution list. (Note: To do this, go to My Swiftpage > Your User Profile > Distribution List, put in the account name and user ID of anyone you want to receive templates from or send templates to, and then click Submit. In order to receive templates from you, users in other accounts must add you to their Distribution List as well.) When you click on Distribute Template, you will see a list of the accounts and users to whom you can send a template. Highlight the account/user combination you want to send the template to—or hold down the control key to highlight several—and then click Submit. The template will then be published to the other user's Read Only Library on the separate Swiftpage account.
- 15. Export Template: this button will export your template in .html format and email it to any address you desire. The export function is used primarily for two reasons: to create a file backup of your Swiftpage template, and to create web pages out of your Swiftpage templates.
- 16. Import a Template: use this button to import templates designed outside of Swiftpage, in HTML editors like Dreamweaver or Frontpage. Once you click this button, you will be asked to browse for your .html file to import. Once the file is imported you will have a chance to review it and verify it before it is

placed in your Read Only Library. In the Swiftpage Basic Online Editor, you cannot edit imported templates.

Content Editor Functions

When you click on the Content Editor tab, you will be presented with the buttons shown and described below.



- 1. My Swiftpage: takes you back to the My Swiftpage portal, where you can access Surveys, Reports and more.
 - 2. Help: accesses Swiftpage online help.
- 3. Text Options, Image Options and PDF Options: each of these buttons expands a larger menu with more options. Generally speaking, Text Options allows you to add and edit text, Image Options allows you to add and edit images, and PDF Options allows you to add PDF documents and link them to your template. See below for further details. **Note:** each of these options require that you first select one of the

windows in your template by clicking on it. When you scroll over windows in your template, a green border appears around them. When you click on a window to select it, the border turns blue.

The Text Options Menu



- 1. Top Menu: returns to the original Content Editor menu.
- 2. Help: accesses Swiftpage online help.
- 3. Editor/Spell check language: allows you to select the language for various aspects of the online editor.
- 4. Edit Text: opens a text editing window that allows you to edit text in the selected window of your template. See below for a complete description of the text editing toolbar.
- 5. Link to Survey: click this button to link a specific line of text in your window to one of your Swiftpage surveys.
- 6. Undo Text Update: if you have just edited text in one of your template windows, click this button to undo those edits.
- 7. Erase Window Text: this button erases all text within the selected window of your template.
- 8. Refresh Template: click this button to view the most up-to-date version of your Swiftpage template.

The Text Editing Toolbar

When you click the Edit Text button on the Text Options tab, you will see a screen for typing text with the following options. **Note:** always click Submit after typing text to make your changes take effect.



First Row:

- 1. Source: allows you to edit the HTML source code.
- 2. Clears text: clears all text
- 3. Cut text
- 4. Copy text
- 5. Paste
- 6. Paste as plain text
- 7. Paste from Microsoft Word
- 8. Print
- 9. Undo
- 10. Redo
- 11. Find
- 12. Replace
- 13. Select all
- 14. Remove format

Third Row:

- 36. Text font
- 37. Text size
- 38. Mail merge fields for email personalization
- 39. SpeProfile mail merge fields for personalization

Second Row:

- 15. Bold text
- 16. Italic text
- 17. Underline text
- 18. Strikethrough text
- 19. Subscript
- 20. Superscript
- 21. Insert/remove number list
- 22. Insert/remove bulleted list
- 23. Decrease indent
- 24. Increase indent
- 25. Left alignment
- 26. Center alignment
- 27. Right alignment
- 28. Justified alignment
- 29. Insert/edit hyperlink
- 30. Remove hyperlink
- 31. Insert/edit table
- 32. Insert horizontal line
- 33. Insert special character
- 34. Text color
- 35. Text background color

The Image Options Menu



- 1. Top Menu: returns to the original Content Editor menu.
- 2. Help: accesses Swiftpage online help.
- 3. Add/Replace an Image: use this button to insert an image into the selected window of your template, or to replace the image currently there. When you click this button, you will be asked to browse for the image to upload. You can then choose where to position the template within the window: Top positions the image in the center at the top, with text below it. Left or Right positions the image next to the text. Bottom positions the image in the center at the bottom of the window, with text above it. **Note:** template windows are limited to one image each.
- 4. Replace Header Image: the 600-pixel-wide image at the top of most Swiftpage templates is called the Header image. Click this button to replace the header image. You can select to replace the header with your own image that you upload or with an image from the Swiftpage Header Library. All Header images should be 600 pixels wide—wider images will be truncated.
- 5. Remove Logo: if you are using a Swiftpage template that includes a logo, and you have uploaded a logo to the "Your User Profile" section of My Swiftpage, click this button to remove it permanently from the current template. **Note:** removing a logo cannot be undone.
- 6. Change Position: as mentioned above (number 3), images can be positioned at the Top, Left, Right or Bottom. Click the Change Position button to move the image from one position to another.
- 7. Change Width: changes the width of the picture (the height of the picture will adjust automatically, so the image does not skew). You will be asked how many pixels wide you want the image to be. (Remember, for reference, that the whole template is 600 pixels wide.
- 8. Link to Survey/Web: click this button to link the image in the selected window to a web URL. You can also remove the hyperlink on the image under this option.
 - 9. Remove Image: this button will remove the image from the selected window.



The PDF Options Menu

- 1. Back/Top Menu: both buttons return to the original Content Editor menu.
- 2. Help: accesses Swiftpage online help.
- 3. Upload a PDF: click this button to begin the process of adding a PDF and linking it to text or an image within the selected window. You will be asked to browse for your PDF document on your computer. **Note:** PDFs uploaded to Swiftpage cannot be larger than 4MB in file size and you are limited to one PDF document per window in your template. (Also mention that when they upload, they won't see the PDF yet, they have to reclick the window to link it to text or image)

- 4. Link Text to PDF: after uploading your PDF document, click this button to link text from the selected window to your PDF. You will be asked to copy and paste, or retype the text into a window. That text will then be linked to the PDF.
- 5. Link Image to PDF: after uploading your PDF document, this button will link the image in the selected window to your PDF.

Customize Template Functions

When you click on the Customize Template tab, you will be presented with the buttons shown and described below.



- 1. My Swiftpage: takes you back to the My Swiftpage portal, where you can access Surveys, Reports and more.
 - 2. Help: accesses Swiftpage online help.
- 3. Set Column Width: every Swiftpage template is 580 pixels wide and every Swiftpage template has two columns. (In some Swiftpage templates, the left-hand column is made as wide as possible, making the template appear as a one-column template rather than two.) The Set Column Width button allows you to establish the width of the left-hand column and the right-hand column will adjust automatically. So, for instance, if you set the left column width at 400 pixels, the right column will be about 180 pixels wide (slightly smaller because of the automatic space Swiftpage puts between columns [you can mention this at the top... why our template is actually 580), so you will have a left-hand column that is about double the size of the

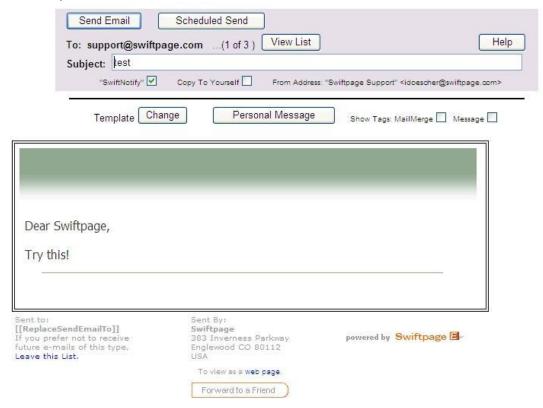
right. If you set the left column at 300 pixels, the right column will also be about 300 pixels, and the columns will appear to be an equal width. You can test different widths to get the look you want.

- 4. Background Colors: click this button to change the background color of your template, a column of your template or a single window. When you click the button, you can select a color (or type in an RGB code), select which portion of the email you wish to color (whole template, column or window), and click Submit to apply the color.
- 5. Horizontal Lines: use this button to insert horizontal lines between windows in your template.
- 6. Add/Delete Window: this button gives you three options: (1) add a window below the current window, (2) delete the selected window, or (3) duplicate the selected window (duplicate windows appear immediately below the original). **Note:** you cannot delete the topmost window in a column—you have to move it down to do that. (See Move Window, below.)
- 7. Move Window: this window allows you to move the selected window up or down within its column. You cannot move a window from one column to another.
- 8. Lock/Unlock Window: use this function to lock a window so no changes can be made to it.

How to Send an Email in Swiftpage for Microsoft Outlook

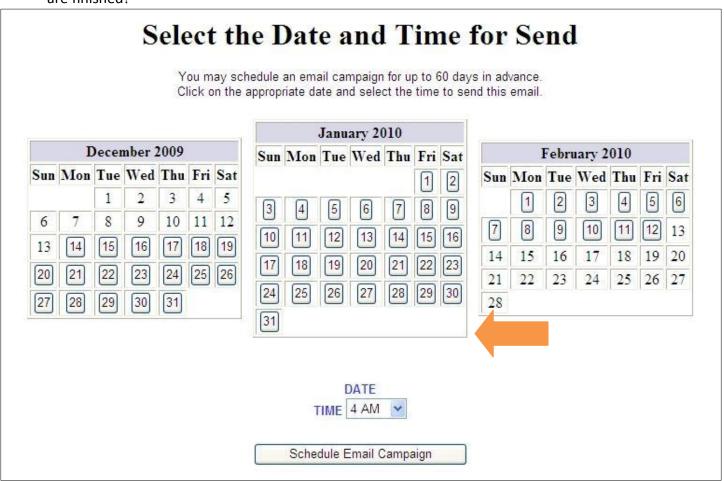
Follow these instructions to send email blasts within Swiftpage for Microsoft Outlook. These instructions refer to the same Swiftpage window discussed above. (??? I don't see a Swift window above... if you are referring to the beginning, I'd be more clear)

- 1. Click on the Swiftpage icon in Microsoft Outlook to open the Swiftpage window.
- 2. Click the To... button to determine which contacts you wish to send your email blast to. After you have selected your send list, click OK.
- 3. Back on the main Swiftpage window, select the template you wish to send from the Email Template dropdown list, enter your subject line and enter a Personal Message (if applicable). **Note:** you may use the Preview or Edit Template buttons to perform any of those functions from this screen.
- 4. Once you have selected your template andentered your subject line, you have two options: Next or Next with Preview (see #5 below). You can click on the Next button to see a brief summary of your email blast and click Send to send the blast. You have now sent your email blast.
- 5. The other option is to click Next with Preview, which gives you further options. When you click Next with Preview, you will see an online confirmation screen that looks like this:



On this screen, you can review your template visually or click Change to edit your template, Personal Message to edit your personal message, and View List to see your send list. In terms of sending, you now have two options. The first option, if you want to send your email blast immediately, is to click the "Send Email" button. Once you do that, you are finished and the next screen gives you a summary of your completed send. The second option, described below under #6, is a Scheduled Send.

6. The second sending option is a Scheduled Send. The Scheduled Send allows you to determine the date and time you wish your email to be sent, up to sixty days in advance. When you click on Scheduled Send from the send confirmation screen, a screen similar to the one below will open. Click the date you wish to send the email, select the time from the dropdown menu and then click on the Schedule Email Campaign button. You will receive a confirmation that your email has been scheduled and you are finished!

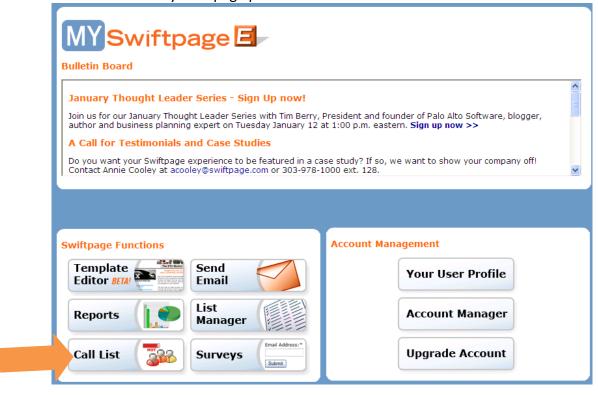


Accessing Call Lists and Surveys in Swiftpage for Microsoft Outlook

Follow these instructions to access Swiftpage's Call Lists and survey tool from Swiftpage for Microsoft Outlook.

To access Call Lists using Swiftpage for Microsoft Outlook:

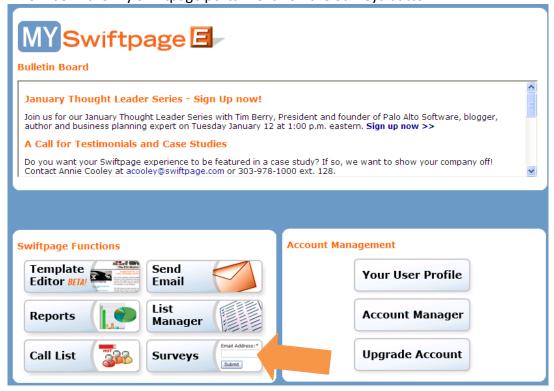
- 1. Go to Swiftpage's web site, www.swiftpage.com.
- 2. Log in at the top of the home page.
- 3. You will now be in the My Swiftpage portal. Click on the Call Lists button.



4. Swiftpage's online Call List dashboard will now launch. Once you are done creating your Call Lists, you may close the browser window and return to Swiftpage for Microsoft Outlook.

To access Swiftpage's Survey tool using Swiftpage for Microsoft Outlook:

- 1. Go to Swiftpage's web site, www.swiftpage.com.
- 2. Log in at the top of the home page.
- 3. You will now be in the My Swiftpage portal. Click on the Surveys button.



4. Swiftpage's Survey tool will now launch. Once you are done creating and editing your surveys, you may close the browser window and return to Swiftpage for Microsoft Outlook.